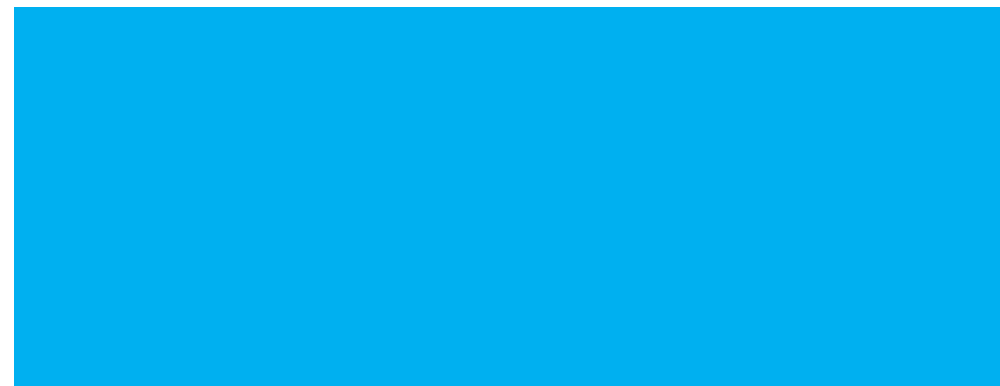


Pacific Charter School Development Final Report - Summer Internship Program 2023

September 2023



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SUMMER INTERNSHIP OVERVIEW

Goal

To use our role in real estate development and our relationships with our partners to provide internships for students from our charter school partners and beyond.

Timeframe

7 weeks - June 22 to August 3, 2023), 10 hours/week

Interns

Amir Duffie-EI, Crenshaw HS ('23), CSU Dominguez Hills ('27)
Sheyla Portilla, Orthopaedic Hospital Medical HS ('23), UCLA ('27)

Partners

Our main partner was LA Promise Fund/The Intern Project who provided us with interns. We also worked with 10 partners in different sectors to provide virtual, in-person, lunch/learn, and onsite opportunities. In addition, 80% of the partners supported the internship program financially.

Projects

- Conduct 5 informational interviews
- Connect with all partners, follow up with thank you emails
- Conduct a final presentation



SUMMER INTERNSHIP PROGRAM SCHEDULE

| Week | Day | Topic Covered | Lead(s) | Date | Hours |
|------|-----|--|----------------------------------|----------|-------|
| 1 | 1 | Onboarding | Michele Wray Khateri | June 22 | 3 |
| 2 | 2 | Intro to PCSD and Overview of Site Search Process | John Sun, Akil Manley | June 27 | 3 |
| | 3 | Real Estate Broker: Intro to Real Estate/Site Search; Insite EFS | Dan Morrar | June 29 | 4 |
| 3 | 4 | Commercial Bank: Field Trip | Kevin Gonzalez | July 6 | 3 |
| 4 | 6 | Berliner Architects: Field Trip | Richard Berliner | July 11 | 4 |
| | 7 | Overview of Predev, High Ground Insurance: Lunch & Learn | Joe Wilson, Greg Martin | July 13 | 3 |
| 5 | 8 | MusickPeeler: Field Trip and Charter School Finance 101 | Brian Holman | July 18 | 4 |
| | 9 | EPI Construction: Field Trip | Gary Blackwell | July 20 | 3 |
| 6 | 8 | CliftonLarsonAllen: Lunch & Learn | Lili Huang | July 25 | 3 |
| | 9 | Financing 101, Lunch & Learn: Stifel, BA Team Meet | Tina Lin, John Kim, Nor Cal Team | July 27 | 4 |
| 7 | 10 | HJ Sims: Info Interview, City National Bank: Lunch & Learn | Rob Nickell, Dena Harte | August 1 | 3 |
| | 11 | Final Presentation | Sheyla Portilla, Amir Duffie-El | August 3 | 3 |

WHAT DID OUR INTERNS SAY?

“I would keep the meetings with the business partners.”

“Program was amazing, the staff was amazing and I got a great learning experience.”

“I would definitely keep the informational interviews! It was such a great way to get to know people in the office!”

“I think additional time would be nice to fully explore real estate! Two days a week was good but if possible a third day would be nice!”

“The greatest impact was meeting everyone and getting to know their stories.”

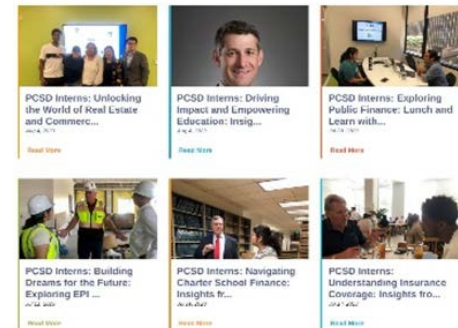
“I had an opportunity to connect one on one with someone and ask questions and get advice. It made the space feel more comfortable for me.”

“This had a great impact because they have shown me that everyone’s path is different and you have to work hard for what you want.”



Final Presentation Video

Internship News



WHAT DID OUR STAFF SAY?

“The field trips sounded rewarding.”

“Great exposure to other careers.”

“Broad variety of experiences.”

“Gave interns experience with things they had never contemplated before.”

“I think it puts our work into perspective by going into the field.”



WHAT DID OUR PARTNERS SAY?

“I think it is good for the interns to have industry experts come in to share real-life experiences/info.”

“Love giving back to future generations.”

“I enjoyed the brief conversation with Amir but wish it was part of a longer internship.”

“I've always been a big supporter of interns/mentoring. Have mentored interns and colleagues and have benefited from having mentors throughout my career.”



THANK YOU TO OUR PARTNERS & SPONSORS



MusickPeeler

STIFEL



THANK YOU!



Learn more about the summer program.

[Blog posts](#)